EPHE 575

Arousal Theory

To Do
Select Major Assignment
Topic If Not Done!

8am Monday
Motivation Theory

“Say … what’s a mountain goat doing way up here in a cloud bank?”
Definition of Arousal

Arousal: the activation of the brain and body; state of readiness so that we are prepared to engage in adaptive behaviors.

Two primary arousal systems:

– Cortical arousal system- arouses brain systems.
– Autonomic nervous system- arouses the body.

• These two systems often function independently.
• To conserve energy and reduce wear and tear on the body, these systems are activated only when needed.
Cortical Arousal

• Activation of higher order systems (CNS structures) occurs during arousal
• Cerebral Cortex - conscious thought processes; desynchronized, fast, low amplitude EEG readings
• Hypothalamus - midbrain; electrical stimulation can increase alertness/excitement
Autonomic Nervous System

• Primarily responsible for body changes with arousal levels
• Sweating hands, increased HR, increased respiration, release of glucose, catecholamine release
• Works relatively quickly, while parasympathetic n.s. works relatively slowly
Ascending Reticular Activating System (ARAS)

• Closely associated with onset of arousal
• Organizes sensorimotor behavior
• Ascending axons of ARAS stimulate higher brain center neurons
• Stimulation results in “awakened” EEG waves; lesions result in somnolence
• Activiated in perceived threat situations
Arousal Theories
AROUSAL THEORIES: ONE

**DRIVE THEORY**

A theory of arousal that proposes a linear relationship between arousal and performance; as arousal increases so does the quality of performance.

*Devised by Hull in (1943) and Spence & Spence (1966)*

*Is concerned with a proportional linear relationship between arousal and performance.*
Performance $= \text{Habit strength} \times \text{Drive}$

$P = H \times D$

The more an elite sports person is aroused the better their performance due to the dominant response being chosen is habitual.

The more a beginner sports person is aroused the dominant response may be incorrect and high levels of arousal can cause a deterioration in performance.
PROBLEMS WITH DRIVE THEORY

• The habitual behaviour/dominant response is not always the correct one (think of beginners)

• By increasing drive (arousal) performers often resort to previously learned skills because they are dominant but may be incorrect.

• Even highly skilled players ‘choke’ in highly charged situations.
AROUSAL THEORIES: TWO

INVERTED U THEORY

A theory of arousal that considers that optimal performance occurs when the performer reaches an optimal level of arousal.

Devised by Yerkes and Dodson (1908)

Is concerned with the optimal level of arousal being found through observations of performance.

Most athletes and coaches can relate to this theory
INVERTED U THEORY

- Maximum Performance
- Zone of Optimal Functioning

Performance:
- Good
- Poor

Emotional Arousal:
- Low (Underaroused)
- Moderate (Optimally aroused)
- High (Overaroused)
Sport Specific Optimal Levels of Arousal

Performance

Good

Poor

Emotional Arousal

Low

Moderate

High

Golf

Weight Lifting
PROBLEMS WITH INVERTED U THEORY

- Critics question if optimal arousal always occurs at the midpoint of the curve.

- One curve does not explain the different optimal levels of arousal needed for simple and complex tasks.
AROUSAL THEORIES: THREE

CATASTROPHE THEORY

A theory that predicts a rapid decline in performance resulting from the combination of high cognitive anxiety and increasing somatic anxiety.

Devised by Hardy and Frazey (1987)

Is a development of the Inverted U theory but involves a faster and more dramatic reduction in performance.
**CATASTROPHE THEORY**

**Point A**
Cognitive anxiety is high.
Somatic anxiety is low.
Performance is enhanced.

**Point B**
Cognitive anxiety is high.
Somatic anxiety is high.
Performance can deteriorate.

**Point D**
Performance does not return to original level immediately even though performer is trying to decrease arousal.

**Point C**
Performance still deteriorating.
Physiological arousal is related to performance in an inverted ‘U’ fashion when the athlete is not worried or has low cognitive anxiety state anxiety.

If cognitive anxiety is high, the increases in arousal pass a point of optimal arousal and a rapid decline in performance occurs (the catastrophe).

It would be very difficult to recover from this point.
AROUSAL THEORIES: FOUR

ZONE OF OPTIMAL FUNCTIONING

The theory predicts each individual athlete has their own optimal inverted U curve.

Devised by Hanin (1980)

Is a development of the Inverted U theory but individualized.
Provide a sporting example for A and B
Zone of optimal functioning

<table>
<thead>
<tr>
<th>Athlete A</th>
<th>In zone (best performance)</th>
<th>Out of zone</th>
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<tbody>
<tr>
<td>(low ZOF)</td>
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<table>
<thead>
<tr>
<th>Athlete B</th>
<th>Out of zone</th>
<th>In zone (best performance)</th>
<th>Out of zone</th>
</tr>
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<tbody>
<tr>
<td>(moderate ZOF)</td>
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<table>
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<tr>
<th>Athlete C</th>
<th>Out of zone</th>
<th>In zone (best performance)</th>
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<tbody>
<tr>
<td>(high ZOF)</td>
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Increasing arousal
At an athlete's optimum level of arousal you have to ensure that **Attentional Narrowing** is not a problem.

**Attentional Narrowing:**

Focusing on too narrow a range of information or on the performance of a skill; this causes the performer to ignore important cues or information.

This occurs when a performer is so tightly focused on performing the skill, or on a small part of the display (e.g. the defender in front of them), that they do not attend to other important aspects or they miss important cues (e.g. team mates they could pass to).
Discussion

• Differences and similarities between theories
Prove it review

Do you understand the following?

• drive, inverted U, catastrophe, and ZOF theories
• practical applications and impact on performance